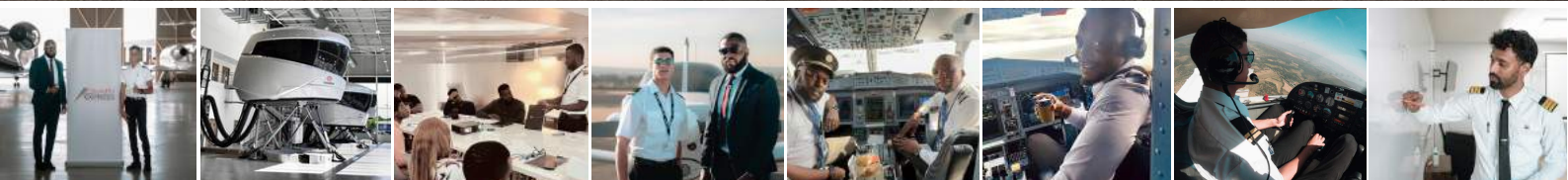


2024

ZINO AVIATION

SERVICES CATALOGUE



ABOUT US

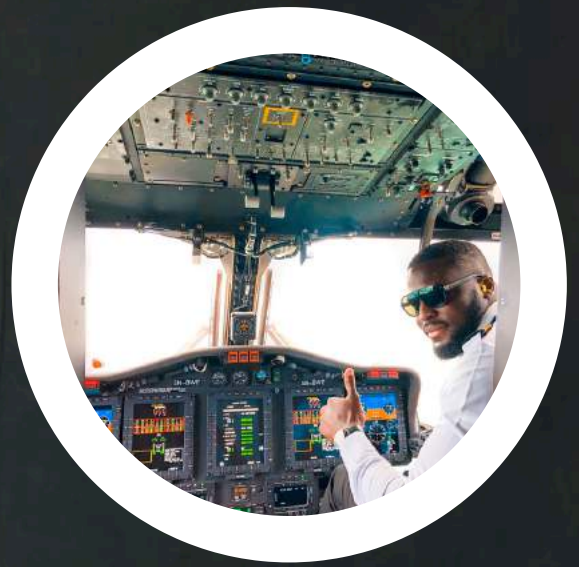


We are specialists in Pilot Training, Aviation Management and Aviation Logistics Services

Zino Aviation is a Pilot Training, Aviation Management and Consultancy firm founded by Captain Zino Mario-Ghae. We are based in Lagos, Nigeria as well as the United Kingdom and have technical partners and flight schools across the globe, ranging from South Africa to Europe, America and beyond. We support aspiring pilots and organisations seeking to train pilots by meeting their needs through our Flight Training Courses, Mentorship Programs, Masterclasses, Logistics Management Services, Recruitment Services, and other aviation services.

We guide pilots from when they start their journey, knowing nothing about aviation, all the way until we get them jobs at commercial airlines.





OUR CEO

Captain Zino is a retired airplane and helicopter pilot who possesses several thousand flight hours on both airplanes and helicopters. He was Nigeria's youngest commercial pilot, becoming a Private Pilot at 18 and a Commercial Pilot at 19. Having been in aviation for over a decade, he is a highly experienced pilot, mentor and aviation consultant who holds EASA (European), FAA (American) and NCAA (Nigerian)

Airplane, Helicopter and UAV Licenses. Captain Zino has conducted flight training in over 7 flight schools for airplanes and helicopters and has flown aircraft in over 3 continents, making him highly conversant in flight training practices and fully adept with global training solutions. As a former Bristow Group pilot, Captain Zino possesses tremendous experience on multiple aircraft types including the Sikorsky S-92 and is highly experienced in both offshore and onshore VIP flight operations.

Captain Zino possesses a vast wealth of knowledge as well as significant experience and exposure in the aviation industry. In 2018, whilst still flying for Bristow, he founded Zino Aviation, Africa and Asia's first and only Pilot Training consultancy firm dedicated to helping, mentoring and guiding aspiring pilots on their journey to becoming commercial pilots. As an entrepreneurial visionary, he saw a tremendous gap in the market and chose to venture into this unrealized and unexplored hyper-niche market. Captain Zino founded and grew this highly unique aviation company that now services major needs amongst pilots, airlines, governments, educational institutions, charities and more.

In March 2021, he retired from active commercial flying to run Zino Aviation full-time.

With his experience, Captain Zino knows all the pitfalls and hidden traps that constantly catch-out inexperienced student pilots on their journey. Aspiring pilots no longer have to make mistakes or be alone on their journey to becoming pilots. Captain Zino is right beside them, guiding them every step of the way, as they make their journey to the flight deck.



Services Catalogue

ZINO AVIATION



Welcome to Zino Aviation, Your Gateway to the Skies!

At Zino Aviation, we're dedicated to making your aviation dreams a reality. With our comprehensive range of services and unwavering commitment to excellence, we're here to support you every step of the way on your journey to becoming a pilot.

A Complete Solution for Aspiring Pilots

Forget the hassle of piecing together your aviation training - Zino Aviation is your one-stop destination for everything you need to succeed. From flight training and mentorship to career guidance and support services to job placements and employment services, we offer a complete solution tailored to your individual goals and aspirations.

Everything you need on your journey to become a pilot is available at Zino Aviation.

Unparalleled Expertise and Support

With Zino Aviation, you'll benefit from our team of experienced instructors, state-of-the-art facilities, and industry-leading resources. We're here to provide you with the knowledge, skills, and confidence you need to excel in the aviation industry.

Maximize Your Success

By choosing Zino Aviation, you're not just investing in flight training - you're investing in your future success. Our comprehensive services are designed to increase your chances of success and make your journey to becoming a pilot significantly easier and more seamless.

Join the Zino Aviation Community

Join the growing community of aspiring pilots who have chosen Zino Aviation as their trusted partner in aviation. Discover why we're the preferred choice for aviation enthusiasts worldwide and take the first step towards achieving your aviation dreams today.

Have a look at some of our services

Pilot Masterclass (Online)

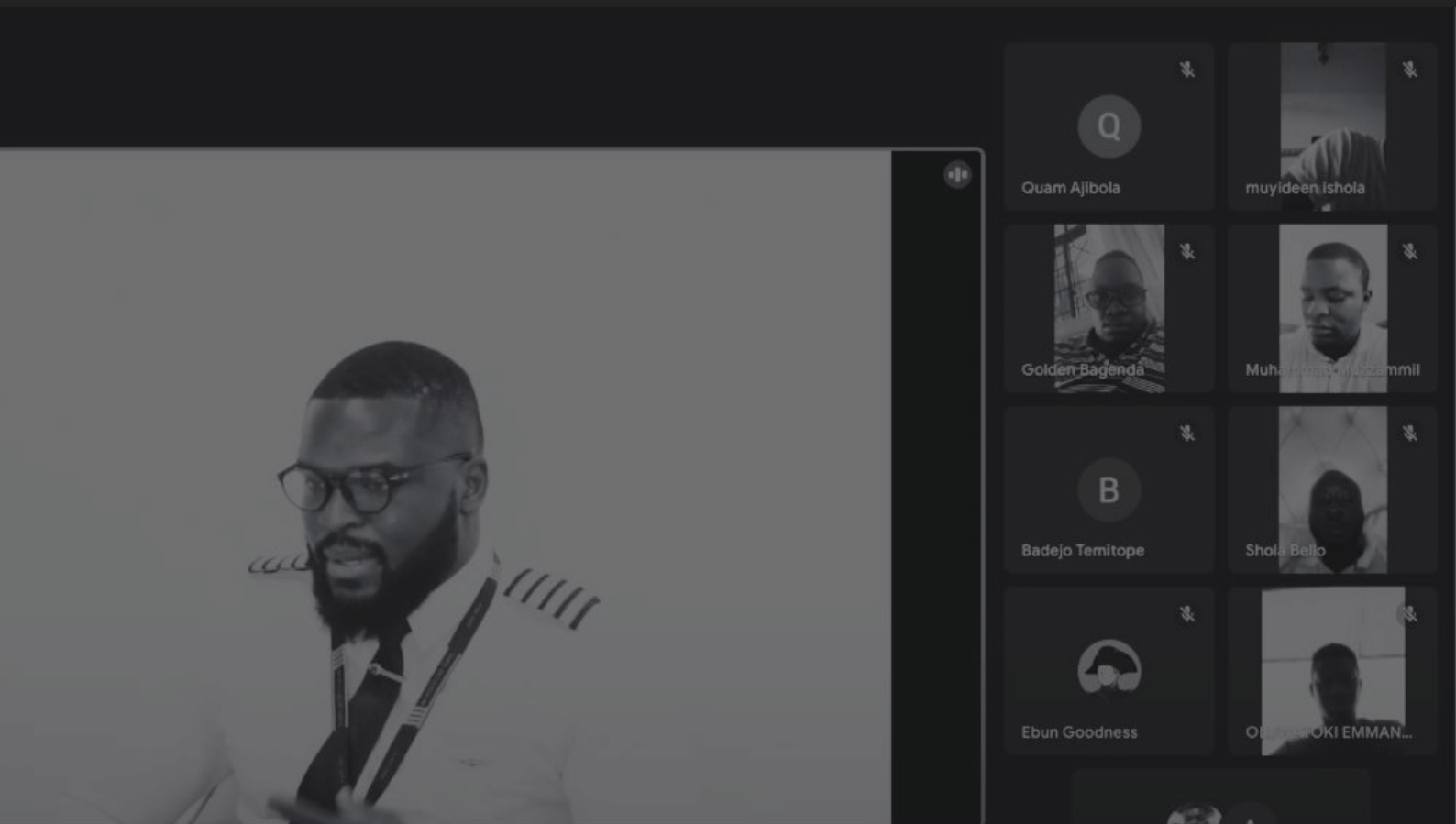
WWW.ZINOAVIATION.COM/MASTERCLASS

Price: \$15

Location: Online

The Pilot Masterclass is a comprehensive online event with Captain Zino, usually from 10 am-5 pm WAT. During the Masterclass, you will receive step-by-step guidance and gain insights into becoming a commercial pilot and receive advice and guidance you won't find elsewhere. Captain Zino will teach you the A-Z of becoming a commercial pilot, sharing key secrets, essential tips, and unique strategies that are instrumental in your path to becoming a pilot. Topics covered include Pilot Licenses, How to select the right flight school, Pilot Medicals, Aptitude testing, pilot qualities, financing their training, and securing sponsorships. You will also discover common pitfalls and how to avoid them, learn how flight schools scam students, explore Type Ratings, pilot career options, how to land your first pilot job, and much more. Our Masterclass is interactive and you can ask as many questions as you like. This ensures you leave with clarity and a wealth of knowledge to guide you on your journey while optimizing your training and living costs. The Masterclasses are held online, however we occasionally do in-person masterclasses.

To get involved and sign up for the Masterclass, visit www.zinoaviation.com/masterclass



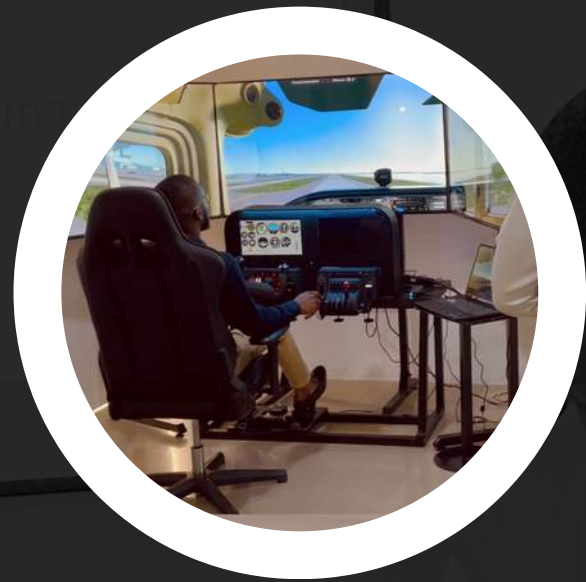
Ground School (Online, In person & Hybrid)

WWW.ZINOAVIATION.COM/GROUND

Duration: 3-4 Weeks

Location: Online (Theory) Lagos, Nigeria (Practical)

Price: \$350 (N575,000)



Our Ground School and Simulator Flying Classes are preparation courses held online and in person in Lagos, Nigeria. These classes offer comprehensive Ground School and Simulator Flying Classes to prospective pilots, aiming to tackle the high dropout rate in flight training due to lack of preparation. Delivered by our expert certified instructors, our curriculum prepares students thoroughly for flight school, covering all essential theoretical and practical aspects of the PPL.

During the theoretical ground school portion of the program, you will be taught:

- **Air Law, Navigation, Meteorology, Human Factors, Radio Telephony, Aircraft, Technical Principles of Flight, Flight Planning & Performance.**

In addition to the theory classes, you will also get practical experience and be taught how to fly using our state-of-the-art flight simulators (if you can attend in person in Lagos). You will learn how to take off, land, navigate, handle emergencies and perform various flight manoeuvres such as stalls, steep turns and engine failures. Our simulator can convert between analogue (round gauges) and G1000 glass cockpits and can replicate different types of aircraft you will be flying at flight school, from single-engine Cessna's to Multi Engine Diamond DA42 aircraft, our simulator can transform to ensure accurate training for you.

We have 3 types of classes:

1. Group Classes

GROUP CLASSES HAVE BEEN DISCONTINUED TEMPORARILY.

2. Flexible Classes

These classes are flexible and suitable for all. You can distribute your classes over 1-2 months by booking slots that are convenient for your schedule. You can also choose to do the theoretical lectures either in person or online from your location to save money on accommodation, and then do the practical sessions in Lagos, over a few days. With flexible classes, we accommodate your needs.

3. ONLINE Ground School Classes (1-on-1 with Instructor)

We offer online Groundschool classes. These are 1-on-1 classes with our certified flight instructors and cover only the theory topics. These classes do not include flying in the simulator. These classes are flexible and can last on average 3-4 weeks, depending on your schedule.

NOTE: AS OUR INSTRUCTORS ARE CERTIFIED FLIGHT INSTRUCTORS, WE HAVE AN AGREEMENT WITH OUR SACAA PARTNER FLIGHT SCHOOL AND YOU WILL NOT HAVE TO REPEAT GROUND SCHOOL WHEN YOU GET TO FLIGHT SCHOOL! YOU WILL BE ABLE TO SIT YOUR EXAMS AND START FLYING IMMEDIATELY (T&CS APPLY).

To sign up for a ground school course, visit www.zinoaviation.com/ground

Flight Training

WWW.ZINOAVIATION.COM/SACAA (SOUTH AFRICA)

WWW.ZINOAVIATION.COM/EASA (GREECE)

WWW.ZINOAVIATION.COM/FAA (USA - COMING SOON)

WWW.ZINOAVIATION.COM/UKCAA (UK - COMING SOON)

COST: \$45,000 (SACAA) or €62,000 (EASA)

Duration: 12-13 months (SACAA) or 15-17 months (EASA).

Locations: Johannesburg, South Africa and Megara, Greece (USA, & UK Coming soon)

Our flight training programs are conducted by our highly reputable partner flight schools around the world. This ensures that you can obtain ICAO, EASA and FAA Fixed Wing and Helicopter licenses at the very best, yet affordable, flight schools. Each of our partner flight schools has been vigorously audited to ensure the highest safety standards and highest quality of experience for you. These collaborations are meticulously vetted to ensure they meet stringent quality standards, providing students with unparalleled education and training opportunities.

Our commitment to excellence extends beyond mere certification. We rigorously audit and monitor our partner flight schools to guarantee they uphold crucial metrics for quality, safety, and professionalism. We have a say in many matters regarding our students and hold a strong professional influence with our flight schools. By partnering with Zino Aviation, they commit to delivering exceptional training experiences that prioritize student success and satisfaction.

You will undergo the very best modular and integrated flight training and will be equipped with the foundational aeronautical skills required to become a future Airline Captain.

The flight training programs available are:

1. Private Pilots License (PPL)
2. Night Rating (NR)
3. Instrument Rating (IR)
4. Commercial Pilots License (CPL)
5. Multi-Engine Rating (MER)
6. Airline Transport Pilot License (ATPL)
7. Certified Flight Instructor (CFI)

MENTORSHIP

with Captain Zino

Mentorship Program

WWW.ZINOAVIATION.COM/MENTORSHIP

WHY DO YOU NEED MENTORSHIP?



To Learn: Knowledge is power. There are so many things you need to know that you currently don't know. A mentor will teach you, advise you, give you tips, and coach you on the best methods to use to succeed at flight school and when flying commercially. You'll become a much better pilot with a mentor than without one. Two crew are always better than one

To Finish Quicker: Flight training takes a long time because people struggle and keep repeating. A mentor will help you get ahead and understand everything before arrival. You'll hit the ground running, struggle less, and progress faster than normal. If you're struggling, you'll have a mentor to help you improve and get you through your tough times and difficult moments.

To Save Money: Effective mentorship will work on developing your ability as a pilot, meaning you'll struggle significantly less and therefore pass closer to the minimum flight requirements. This will save you a lot of money. Every extra hour you spend over the minimum flight time requirement will cost you dearly, increasing your flight training costs by thousands of dollars..

To Ask Questions: You are bound to have a lot of questions every step of the way. An experienced and highly knowledgeable mentor, on-demand, to answer every question you will ever have, will be a major and invaluable asset to you on your journey. At all times they will give you clarity, enabling you to do the right things and make the right decisions.

To Strategize: Before, throughout, and after flight school, you're going to have to make a tonne of important decisions that will determine the course of your journey, career, and life. A mentor will help aid your decision-making process so you make the right decisions that won't ruin your life. They will also strategize with you and show you the best paths to take.

To Get a Job: There are thousands of unemployed pilots worldwide, unemployed because they don't know the strategies needed to secure employment in this industry. A mentor knows all of these things and will help you by providing current information, contact details of key people, CV/Cover Letter help and prepare you for your airline interview through mock interviews & assessments.

HOW DOES THE MENTORSHIP PROGRAM WORK?



You will receive continuous and comprehensive mentorship from Captain Zino and our flight instructors from the moment you sign up, until you secure your first pilot job.

You will have unrestricted access to Capt. Zino, our flight instructors, our flight simulator, facilities, and all our expertise. You will have Captain Zino's personal number and will be able to contact him whenever you want to ask questions, strategize, receive advice, and grow under his mentorship. He will support you through your entire training with regular sessions and assist you with getting a job

Capt. Zino will effectively mentor, equip and support you throughout your journey to becoming a Commercial Pilot, covering 3 key stages: Before, During and After your flight training.

1

Before Flight Training

Captain Zino will mentor you before your flight training. You will receive regular sessions where he will train and equip you to succeed at flight school. You will have unlimited access to him and can ask questions and message or call him at any time. You will also undergo Ground School classes where you will learn all the PPL theory subjects and learn how to fly in our state-of-the-art simulator.

2

During Flight Training

Captain Zino will mentor you during your time at flight school. When you are struggling or need advice regarding anything whatsoever, you can contact him and receive all the support you need. You will also have access to our flight instructor and can receive ground classes online whenever you're struggling and need extra classes.

3

After Flight Training

Captain Zino will assist you in the process of landing your first pilot job. You'll receive help with your CV, Cover Letter and airline interview. We'll also recommend you to airline's we recruit pilots for, (providing you are competent and meet their minimum standards). You will also be taught how to secure employment locally and abroad using orthodox and unorthodox methodologies.

JUST A FEW TESTIMONIALS



JOSEPH ENE-OKON

**FIRST OFFICER,
GREEN AFRICA AIRLINES, ATR 72-600**

"One of the best career decisions I made was to sign up for the Zino Aviation mentorship program. I had the opportunity and privilege to work with and be mentored by someone I consider one of the brightest minds in the industry. Captain Zino knows his stuff and is passionate about transferring knowledge. The program opened my eyes to opportunities with a CPL license and gave me the opportunity to meet recruiters at airlines and private jet companies. I am now employed with one of Nigeria's leading airlines, thanks to Captain Zino's guidance and network. Always available, he ensured I stayed ahead. I strongly recommend this program for anyone pursuing an aviation career—it's truly worth it! Thank you, Captain Zino and the team at Zino Aviation—you're simply the best!"



MUHAMMED UMAR

**FIRST OFFICER,
BRISTOW GROUP, S76D**

"As someone who struggled for 4 years to secure a job in the aviation industry after finishing flight school, I cannot overstate the transformative impact of the mentorship program provided by Captain Zino. My journey to becoming a pilot was filled with challenges and a serious lack of direction. However, upon enrolling in the mentorship program, I quickly realized that I had finally found the guidance and support I desperately needed. One of the most remarkable aspects of the program was the unparalleled network and connections that Captain Zino provided. Within weeks of signing up, I was offered a job at Bristow Helicopters, the largest helicopter company in the world! I wholeheartedly recommend the mentorship program. Captain Zino is a great guy and exemplifies the qualities of a great mentor. He is compassionate, knowledgeable, and dedicated to the success of his mentees."



MOSES LUKE

**MOSES LUKE (18)
STUDENT PILOT (PPL, CPL, ME+IR)**

"Zino aviation has been the best thing to happen to me in my aviation career. Through the help of the mentorship program, I have learned a lot about being a pilot and have become a better person altogether. I have learned leadership qualities and problem-solving, and I have improved my decision-making. Captain Zino has helped me in so many ways. He doesn't only act as a mentor but also as a teacher and he has taught me things that were difficult for me to understand during my flight training. The best part of the training for me is definitely the mentorship and just being able to get advice from a captain-level pilot. Knowing you have him at your disposal, at any time, is the best thing anyone can have while starting their aviation career. Zino aviation also provides students with the best available schools for flight training to provide a better learning experience. I would definitely advise anyone who is thinking of starting aviation to join Zino aviation!"

TO SIGN UP FOR THE MENTORSHIP PROGRAM EMAIL: PROGRAMMES@ZINOAVIATION.COM

Type Ratings

[WWW.ZINOAVIATION.COM/TYPE](http://www.zinoaviation.com/type)

Duration: 1-2 months

Location: USA, Europe, Middle East, South Africa

Price: Variable (On average \$15,000-\$25,000)

We offer Type Rating training on a wide variety of aircraft types through our partner type rating providers and ATOs'. During type rating training you will undergo highly rigorous technical training on your chosen aircraft type.

The training conducted will consist of practical and theoretical training carried out using computer-based training tools, flight training devices and Level D, full-motion, flight simulators. At the end of your Type Training, you will be a fully qualified, competent, type-rated pilot on a particular aircraft type.

There are a wide variety of Type Ratings to choose from, depending on your requirements. We offer Type Ratings on the Boeing 737 CL/NG, Airbus A320, Embraer 135/145/Legacy, ATR 42/72, and Bombardier CRJ Series as well as on a wide variety of Executive Jets and Helicopters. Type Rating training durations vary depending on the aircraft type and the training provider, but on average takes approximately 1 month.

To sign up for a type rating course, visit: www.zinoaviation.com/type

Consultancy Calls

WWW.ZINOAVIATION.COM/CALL

Prices: £50 (30 minutes) £80 (1 hour)

Location: Online video call or pPhone call

Zino Aviation offers personalized consultation sessions with Captain Zino, catering to individuals with questions and who are seeking expert guidance in the aviation field. Uncertainty about the intricate process and diverse options available can lead to costly mistakes and time wasted due to a lack of information. Captain Zino's consultation call is a solution to this challenge. It provides you with a platform to have your queries addressed comprehensively, from pre-flight training to recruitment and employment stages. You can discuss anything, including potential shortcuts, industry insights, and personalized advice, all delivered with Captain Zino's wealth of knowledge. No matter your unique needs or situation, Captain Zino is available to attentively listen and provide guidance on the most suitable options available to you. Consultancy calls are ideal for people who don't want to wait for an upcoming masterclass but wish to get personalized advice in private as they might not be comfortable sharing at a public event.

To book a personalized consultancy call visit: **www.zinoaviation.com/call**

Simulator Sessions

Price: \$50 per hour (N75,000)

Location: Lagos, Nigeria

At Zino Aviation, we provide the opportunity for individuals to enjoy Flight Experience Days using our advanced simulator. Whether you're an aviation enthusiast or simply curious and looking to experience the thrill of flight, our simulator sessions offer a fun and uniquely immersive experience. Located in Lagos, this service allows you to step into the cockpit and explore the world of aviation in a highly engaging way.

To book your session with us send us a message on:
www.zinoaviation.com/contact-us



Medicals

[WWW.ZINOAVIATION.COM/MEDICALS](http://www.zinoaviation.com/medicals)

To become a Pilot or Flight Attendant, you need to first pass an aviation medical assessment to make sure you're in good health. This needs to be done before starting your training. This assessment assesses your medical eligibility.

Zino Aviation through our partner Aviation Medical Examiners (AME), conducts Class 1, Class 2, and Class 3 aviation medicals for Pilots, Cabin Crew, and Engineers seeking medicals. We issue FAA (American), TCCA (Canadian), EASA (European), NCAA (Nigerian), and SACAA (South African) medical certificates. You will be assessed by a licensed AME and will be issued a Medical Certificate which is required for training and working commercially.

We also conduct general aviation medical assessments for people who want to know if they are medically eligible to be Pilots, Cabin Crew, or Engineers, without being issued an actual certificate and paying the full amount required.

To book a medical assessment with us, visit: www.zinoaviation.com/medicals

Employment Bootcamp

WWW.ZINOAVIATION.COM/BOOTCAMP

Prices: \$35 (N50,000)

Location: Online

Unfortunately, many pilots remain unemployed after flight school. This isn't because there aren't any pilot jobs available, but often it's because they don't know how to get them.

Knowledge is power and during this one-day Bootcamp with Captain Zino, you will acquire significant knowledge which will drastically improve your chances of securing employment. You will learn all the reasons pilots don't get jobs and all the mistakes you've been making so far and need to avoid making in the future. You'll also learn unorthodox and highly unique methods to use to finally secure a pilot job locally and internationally. You'll learn how to understand employment markets, airline recruitment processes, and discover how to get access to pilot recruiters and key decision-makers at airlines. In addition to this, you will be taught how to put together and execute a successful job search strategy and learn the art of constructing effective, pilot-specific CVs and Cover Letters.

The entire Bootcamp is interactive and you will get to ask Capt. Zino all your questions and receive coaching during the Question and Answer sessions. The Pilot Employment Bootcamp is the solution to your problem and help is readily available to you through this program.

To sign up for our Pilot Employment Bootcamp, visit:

www.zinoaviation.com/bootcamp

Logistics Management Service

[WWW.ZINOAVIATION.COM/LOGISTICS](http://www.zinoaviation.com/logistics)

We work with governments, parastatals, airlines and organisations that are seeking to select and train groups of pilots. Our Logistics Management services handle all of our client's various needs; eliminating errors, mitigating the risk of failure and ensuring the seamless success of each pilot training project. We manage all logistics, giving our clients peace of mind knowing everything about their flight training program is being handled by experienced professionals. We successfully plan and execute different types of flight training programs ranging from government-sponsored programs to cadet programs for airlines.

We handle everything from selecting and assessing their candidates to training them as pilots and handling their accommodation, transport and feeding. We support them throughout flight school and help them secure jobs at leading airlines.

Whatever the needs of our clients, our proficiency and professionalism reflect how we plan and execute every pilot training project.

To learn more, visit www.zinoaviation.com/logistics



Our Experience, Our Influence, Our Expertise

Zino Aviation has successfully mentored, guided and helped hundreds of aspiring pilots across the world. We have an extremely large following of aspiring pilots and wield tremendous influence amongst aspiring pilots and airlines who constantly seek our expert guidance and recommendations.

We are the only pilot consultancy firm in the world that does what we do collectively, specialising in Pilot Training, Recruitment and Logistics Management. We are specialist consultants in all things pilot training and our team consists of experienced Captains, Flight Instructors, Recruitment Specialists, Digital Marketers, Project Managers and Multi-Media Experts who all possess a wealth of knowledge and years of experience respectively.

Our expert support services mitigate the risk of failure and ensure the success of all aspiring clients, airlines, governments and organisations we work with.

We possess all the expertise, working relationships and global technical partnerships to handle your training and career and execute any aviation project with precision.

MORE REASONS TO WORK WITH US



Continuous Support

We support you throughout your pilot training.



High Quality & Affordable Flight Schools

We provide the highest quality training at very affordable rates.



All-In-One Solution

We provide you with all the services you need to succeed - all in one place. We provide Flight Training, Visa Support Services, Mentorship, Aviation Medicals, Logistics Management, Employment Services and more.



You avoid making costly mistakes

By training with us, you will avoid making costly mistakes and uninformed decisions. You will save time, money and stress.



Experts at selecting candidates

We are experts at aviation assessments and candidate selection for airlines governments and organisations seeking to train groups of pilots. We know how to identify the best candidates with the greatest potential to succeed.



Train at International Airports

Training at international airports exposes students to real-world aviation operations, enhancing their skills in managing diverse air traffic scenarios and understanding complex airport dynamics, crucial for a successful aviation career at an airline.



Excellent Safety Record

Our partner flight schools have fantastic safety records aided by experienced instructors, good aircraft and regular aircraft maintenance.



Great Weather

The weather at our partner flight schools is great. Students can fly daily with minimum disruption due to weather.



WE GO ABOVE AND BEYOND

We don't just train pilots. We do absolutely everything in our power to ensure all your needs are met and your story ends in success!



ZINO AVIATION 

ARE YOU READY TO GET STARTED?

YOU HAVE WAITED FAR TOO LONG TO ACHIEVE YOUR
DREAMS. NOW IS THE TIME TO TAKE A
LEAP OF FAITH ----> **AND FLY.**

To proceed with any of our services, kindly visit the respective web
pages and fill out the forms on the pages or contact us on:

✉ Email: enquiries@zinoaviation.com

☎ Whatsapp: [+234 810 948 7652](https://www.whatsapp.com/business/profile/2348109487652)



A black and white photograph of three young men in pilot uniforms. They are standing together, looking down at a large map or document on a table. The man on the left is wearing glasses and has his hand on the map. The man in the middle is smiling. The man on the right is also smiling. They are all wearing white short-sleeved shirts with epaulettes and lanyards that say "PILOT".

**STOP DREAMING,
START FLYING.**

ZINO AVIATION

